

**Bid 2019-15  
Vehicle Parts, Supplies, and Service Bid Tab**

<i>American Truck &amp; Bus</i>	<i>Battery One Inc.</i>	<i>Beltway Companies</i>	<i>I. G. Burton</i>	<i>Fisher Auto Parts</i>	<i>Fleetpride</i>	<i>Kingnor Supply</i>	<i>Dovell &amp; Williams</i>
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**OEM Part and Accessories**

1 New **OEM** factory replacement parts and accessories for **General Motors** products

	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost
Automotive parts and accessories			25%				
Light-duty truck parts and accessories			25%				
Medium-duty truck parts and accessories			25%				
School bus parts and accessories			25%				

2 New **OEM** factory replacement parts and accessories for **Nissan** products

	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost
Automotive parts and accessories			25%				
Light-duty truck parts and accessories			25%				
Medium-duty truck parts and accessories			25%				
School bus parts and accessories			25%				

3 New **OEM** factory replacement parts and accessories for **International Navistar** products

	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost
Automotive parts and accessories			12%			20%	
Light-duty truck parts and accessories			12%			20%	
Medium-duty truck parts and accessories			12%			20%	
School bus parts and accessories			12%			20%	

4 New **OEM** factory replacement parts and accessories for **Thomas** school bus products

	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost
Automotive parts and accessories	25%		25%				
Light-duty truck parts and accessories	25%		25%				
Medium-duty truck parts and accessories	25%		25%			20%	
School bus parts and accessories	25%		25%			20%	

<b>American Truck &amp; Bus</b>	<b>Battery One Inc.</b>	<b>Beltway Companies</b>	<b>I. G. Burton</b>	<b>Fisher Auto Parts</b>	<b>Fleetpride</b>	<b>Kingnor Supply</b>	<b>Dovell &amp; Williams</b>
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5 New **OEM** factory replacement parts and accessories for **Blue Bird** school bus products

	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost
Automotive parts and accessories			25%	32%			
Light-duty truck parts and accessories			25%	32%			
Medium-duty truck parts and accessories			25%	32%		20%	
School bus parts and accessories			25%	32%		20%	

6 New **OEM** factory replacement parts and accessories for **Freightliner** school bus products

	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost
Automotive parts and accessories	25%		25%				
Light-duty truck parts and accessories	25%		25%				
Medium-duty truck parts and accessories	25%		25%			20%	
School bus parts and accessories	25%		25%			20%	

7 New **OEM** factory replacement parts and accessories for **Cummins** products

	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost
Automotive parts and accessories	25%		10%	32%			
Light-duty truck parts and accessories	25%		10%	32%			25%
Medium-duty truck parts and accessories	25%		10%	32%		25%	25%
School bus parts and accessories	25%		10%	32%		25%	25%

**OEM Equivalent Part and Accessories**

1 New aftermarket (**OEM EQUIVALENT**) replacement parts and supplies as listed below

	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost	Percentage Above Vendor Cost
Automotive parts and accessories		13%	25%	32%	40%	22%	25%
Light-duty truck parts and accessories		13%	25%	32%	40%	22%	25%
Medium-duty truck parts and accessories		13%	25%	32%	40%	22%	25%
School bus parts and accessories	25%	13%	25%	32%	40%	22%	25%
Vehicle and Shop Supplies		13%	25%	32%	40%	22%	25%

<b>American Truck &amp; Bus</b>	<b>Battery One Inc.</b>	<b>Beltway Companies</b>	<b>I. G. Burton</b>	<b>Fisher Auto Parts</b>	<b>Fleetpride</b>	<b>Kingnor Supply</b>	<b>Dovell &amp; Williams</b>
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**Service**

1 OEM trained and certified technicians for **General Motors** products Service

	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate
Automotive			\$ 126.00					
Light-duty truck/van			\$ 126.00					
Medium-duty truck/van			\$ 126.00					
School Bus			\$ 126.00					

2 OEM trained and certified technicians for **Nissan** Service

	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate
Automotive			\$ 126.00					
Light-duty truck/van			\$ 126.00					
Medium-duty truck/van			\$ 126.00					
School Bus			\$ 126.00					

3 OEM trained and certified technicians for **International Navistar** Service

	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate
Automotive			\$ 126.00					
Light-duty truck/van			\$ 126.00					
Medium-duty truck/van			\$ 126.00				\$ 115.00	
School Bus			\$ 126.00				\$ 115.00	

4 OEM trained and certified technicians for **Thomas** school bus Service

	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate
Automotive			\$ 126.00					
Light-duty truck/van			\$ 126.00					
Medium-duty truck/van			\$ 126.00					
School Bus	\$ 135.00		\$ 126.00					

5 OEM trained and certified technicians for **Blue Bird** school bus Service

	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate
Automotive			\$ 126.00					
Light-duty truck/van			\$ 126.00					
Medium-duty truck/van			\$ 126.00					
School Bus			\$ 126.00					

6 OEM trained and certified technicians for **Freightliner** school bus Service

	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate
Automotive			\$ 126.00					
Light-duty truck/van			\$ 126.00					
Medium-duty truck/van			\$ 126.00					
School Bus	\$ 135.00		\$ 126.00					

7 OEM trained and certified technicians for **Cummins** Service

	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate	Hourly Shop Rate
Automotive			\$ 126.00					\$ 128.00
Light-duty truck/van			\$ 126.00					\$ 128.00
Medium-duty truck/van			\$ 126.00				\$ 115.00	\$ 128.00

	<i>American Truck &amp; Bus</i>	<i>Battery One Inc.</i>	<i>Beltway Companies</i>	<i>I. G. Burton</i>	<i>Fisher Auto Parts</i>	<i>Fleetpride</i>	<i>Kingnor Supply</i>	<i>Dovell &amp; Williams</i>
School Bus	\$ 135.00		\$ 126.00				\$ 115.00	\$ 128.00