

The cost of the eligible goods and services must be the most heavily weighed. Vendors are rated on how well they met each factor. The entries for all factors are totaled for each vendor. The winning bidder is the one with the highest number of total points.

FUNDING YEAR 2022: BID EVALUATION MATRIX
Wireless Access Points
Bid Number 2022-41

| Evaluation Factors | Total Points Available | Vendor 1 <u>Skyline</u> <u>Technical</u> <u>Solutions</u> | Vendor 2 <u>CDWG</u> <u>Option 1</u> | Vendor 2 <u>CDWG</u> <u>Option 2</u> | Vendor 4 <u>Data Networks</u> | Vendor 5 <u>Copper River IT</u> |
|---|------------------------|--|--|--|----------------------------------|------------------------------------|
| Cost of goods | 50 | 43.55 | | 50 | 46.05 | |
| Technical Criteria (alignment to Section III, Technical Requirements) | 30 | 30 | | 30 | 30 | |
| Ease of Installation/Configuration | 20 | 20 | | 20 | 20 | |
| Total Points | 100 | 93.55 | | 100 | 96.05 | |
| Cost | | \$490,040 | Non-Responsive | \$426,785 | \$463,425 | Non-Responsive |

Winning Bidder: CDWG Option 2

Evaluation Factors:

Data Networks, Skyline Technology Solutions, and CDWG (Option 2):

- All vendors submitted pricing for the same Wireless Access Point, support and accessories which meet the WCPS requirements.
- Cost differential between submissions was the deciding factor.

CDWG (Option 1):

- Non-Responsive, the submission did not meet the requirements

Copper River IT:

- Non-Responsive, the submission was incomplete and was not signed.