

Coaching for Improvements in Literacy and Math
RFP 2024-39 Evaluation

Service Provider	Total Cost	Price Score *	Technical Score	Total Points *
<i>Maximum Possible Points</i>		30	70	100.00
1 The Achievement Network, Ltd. (ANET)	\$ 94,416.00	23.561	51.5	75.06
2 Attuned Education Partners	Non-Responsive		32.00	32.00
3 BetterLesson	\$ 263,625.00	8.438	63.50	71.94
4 Catapult Learning, LLC	\$ 123,025.00	18.082	32.00	50.08
5 Edvative Learning	\$ 163,825.00	13.579	24.50	38.08
6 Engage! Learning, LLC., / dba engage2learn	\$ 161,568.00	13.768	36.50	50.27
7 eureka!	Non-Responsive		Non-Responsive	0.00
8 Houghton Mifflin Harcourt	\$ 149,940.00	14.836	51.00	65.84
9 Lavinia Group	Non-Responsive		60.00	60.00
10 Leading Educators, Inc.	Non-Responsive		28.00	28.00
11 MGT of America Consulting, LLC	\$ 150,852.00	14.746	25.50	40.25
12 Solution Tree, Inc.	Non-Responsive		Non-Responsive	0.00
13 TNTP, Inc.	\$ 74,151.00	30.000	65.50	95.50
14 WestEd.	\$ 270,000.00	8.239	28.00	36.24

Evaluation Information:

The Total Cost is based on an estimated/Hypothetical number of first year sessions. Staff used the rates provided by each vendor and an estimated number of in-person coaching, virtual strategic planning, and professional development sessions.

* Calculated

Price Tabulation

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	Estimated Year One Sessions	The Achievement Network, Ltd.	Attuned Education Partners	BetterLesson	Catapult Learning, LLC	Edvative Learning	Engage! Learning, LLC, / dba engage2learn	Houghton Mifflin Harcourt	Lavinia Group	Leading Educators, Inc.	MGT of America Consulting, LLC	TNTP, Inc.	WestEd.
In-person Coaching		Rate	Rate	Rate	Rate	Rate	Rate	Rate	Rate	Rate	Rate	Rate	Rate
In-Person Coaching - Daily Rate (six (6) hours)	3	\$ 2,330.00	Non-Responsive	\$ 7,000.00	\$ 3,050.00	\$ 4,200.00	\$ 4,350.00	\$ 3,570.00	Non-Responsive	Non-Responsive	\$ 3,420.00	\$ 2,172.00	\$ 4,500.00
In-Person Coaching - Three (3) Consecutive Days (days within same work week, six (6) hours per day)	8	\$ 6,990.00		\$ 19,500.00	\$ 9,150.00	\$ 12,200.00	\$ 13,050.00	\$ 10,710.00			\$ 10,260.00	\$ 5,837.00	\$ 13,500.00
In-Person Coaching - Five (5) Consecutive Days (days within same work week, six (6) hours per day)	1	\$ 11,650.00		\$ 32,500.00	\$ 12,500.00	\$ 18,600.00	\$ 21,750.00	\$ 17,850.00			\$ 17,100.00	\$ 9,501.00	\$ 22,500.00
Virtual Strategic Planning		Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
Virtual Strategic Planning	15	\$ 390.00		\$ 875.00	\$ 325.00	\$ 325.00	\$ 228.00	\$ 1,020.00			\$ 280.00	\$ 200.00	\$ 7,200.00
Professional Development		Rate	Rate	Rate	Rate	Rate	Rate	Rate	Rate	Rate	Rate	Rate	Rate
In-Person, Daily Rate (six (6) hours)	2	\$ 3,502.00		\$ 8,000.00	\$ 4,750.00	\$ 8,400.00	\$ 5,550.00	\$ 3,570.00			\$ 11,400.00	\$ 2,172.00	\$ 4,500.00
In-Person, Half-Day Rate (three (3) hours)	2	\$ 2,400.00		\$ 8,000.00	\$ 3,750.00	\$ 4,800.00	\$ 3,090.00	\$ 3,570.00			\$ 5,700.00	\$ 1,447.00	\$ 2,250.00
Virtual, Hourly Rate	6	\$ 367.00		\$ 1,500.00	\$ 1,050.00	\$ 625.00	\$ 278.00	\$ 1,020.00			\$ 502.00	\$ 200.00	\$ 750.00
Estimated Year One Cost		\$ 94,416.00		\$ 263,625.00	\$ 123,025.00	\$ 163,825.00	\$ 161,568.00	\$ 149,940.00			\$ 150,852.00	\$ 74,151.00	\$ 270,000.00