

**Exhibit 3**

**Bid Tab - Bid 2022-31  
Unit Price Contract for Tree Trimming and Removal**

		Antietam Tree Service, Inc.			Carbaugh Tree Service			Potomac Grounds Care, LLC			
		Scheduled Project	Non Standard Project	Emergency Response	Scheduled Project	Non Standard Project	Emergency Response	Scheduled Project	Non Standard Project	Emergency Response	
Unit of Measure		Hourly Rate	Hourly Rates	Hourly Rates	Hourly Rate	Hourly Rates	Hourly Rates	Hourly Rate	Hourly Rates	Hourly Rates	
1	Supervisor	Hour	\$ 87.50	\$ 87.50	\$ 92.50	\$ 85.00	\$ 85.00	\$ 85.00	\$ 75.00	\$ 75.00	\$ 90.00
2	Maryland certified Tree Care Expert	Hour	\$ 82.50	\$ 82.50	\$ 87.50	\$ 85.00	\$ 85.00	\$ 85.00	\$ 75.00	\$ 75.00	\$ 90.00
3	Climber	Hour	\$ 80.00	\$ 80.00	\$ 85.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 50.00	\$ 50.00	\$ 100.00
4	Tree Trimmer	Hour	\$ 80.00	\$ 80.00	\$ 85.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 40.00	\$ 40.00	\$ 65.00
5	Grounds Man / Labor	Hour	\$ 77.50	\$ 77.50	\$ 82.50	\$ 75.00	\$ 75.00	\$ 75.00	\$ 24.00	\$ 24.00	\$ 40.00
6	Stump Grinding	Hour	\$ 82.50	\$ 82.50	\$ 87.50	\$ 400.00	\$ 400.00	\$ 400.00	\$ 100.00	\$ 100.00	\$ 150.00
7	ATSSA or other acceptable certifying agency	Hour	\$ 50.00	\$ 50.00	\$ 55.00	\$ 60.00	\$ 60.00	\$ 60.00	\$ 30.00	\$ 30.00	\$ 60.00
8	Flagger - Certified by ATSSA or other acceptable certifying agency	Hour	\$ 50.00	\$ 50.00	\$ 55.00	\$ 60.00	\$ 60.00	\$ 60.00	\$ 22.00	\$ 22.00	\$ 50.00
9	Labor, Top Soil, Grass Seed, Straw - Installed	Hour (including materials)	\$ 95.00	\$ 95.00	\$ 95.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 125.00	\$ 125.00	\$ 200.00
Rental of Equipment			0%	Percent Mark-Up Over Cost		10%	Percent Mark-Up Over Cost		10%	Percent Mark-Up Over Cost	