

November 15, 2022

ADDENDUM 1

To: All Prospective Offerors
From: Scott Bachtell, Supervisor of Purchasing
Reference: RFP 2023-24 World Language - Spanish I-IV Core Resource

Proposal Due Date & Time: December 1, 2022, by 11:00 AM EST

This addendum is being issued to provide additions, corrections, clarifications, and answers to certain questions raised referencing the original RFP packages and any resultant contracts for the above bid.

Questions:

1. Question: Would you consider a resource that is fully online without any paper based component?

Answer: No, at a minimum vendors shall submit a price for hard copy text.

2. Question: The price list that you provided does not permit the bundle of print + digital. The cost for that bundle is much lower than purchasing the print and digital separately. How would you like for us to submit the bundled option using your price sheet since we are not allowed to alter the attachments provided?

Answer: At a minimum vendors shall submit a price for hard copy text, vendors may also submit pricing for a digital option and a bundled option. This Addendum includes an updated "Attachment A - 2023-22 Price Proposal - Addendum 1" that has an option for bundled pricing. Vendors must use this Price Proposal when submitting a proposal.

3. Question: In your evaluation criteria ECPS World Language Transfer Goals are mentioned. Can you please provide those goals?

Answer: Students will be able to independently use their learning to...

- **Negotiate meaning and present information in the target language to varied audiences for multiple purposes.**
- **Analyze authentic resources by identifying key words and phrases, guessing meaning from context, making inferences, and identifying the central idea.**
- **Make sense of language and persevere in order to interact and communicate in a variety of situations with cultural proficiency.**
- **Model native speakers and willingly take risks with the language both within and outside of the classroom.**

4. Question: In your evaluation form you mention student access and single sign on. Please let us know what type of integration is required and what LMS you are using.

Answer: "Google" Single Sign On (SSO) integration would be the first choice. In terms of a Learning Management System (LMS) we have Google Classroom.

5. **Question:** Please let us know the quantity of print samples you want sent, the labeling criteria for the print samples, and the address to send the print samples.

Answer: Sample textbooks and print materials will only be requested from vendor finalists. The committee will provide finalist vendors detailed instructions and quantities.

6. **Question:** We typically provide customers with a blended bundle (digital and print) that includes term discounts. WCPS' price sheet does not allow for a bundled option. Will WCPS accept the bundled discount price in the additional resources part of the price proposal?

Answer: Please see the question and answer to number 2.

7. **Question:** Can the contract term and pricing be clarified? How many years of pricing are expected? Is the contract to be one year with renewals, or is the pricing submitted intended for the entire contract?

Answer: If WCPS purchases a digital component, the price provided will be for a six (6) year period, Starting July 1, 2023. The contract may be extended for four (4) additional one-year terms, by mutual agreement, with all terms and conditions of the original contract remaining unchanged. Hard-copy textbooks will have no expiration date.

8. **Question:** Can the RFP timeline process be clarified? Are any additional materials expected between the RFP submission and the finalist interviews in January?

Answer: Please see the question and answer to number 5.

9. **Question:** Can the contract length be clarified? Will the total contract length extend beyond the 6 years of the price proposal request?

Answer: Please see the question and answer to number 7.

10. **Question:** We noted that the Price Proposal states: "Do not modify, add, or change any information on this Price Proposal Form". Does this mean we cannot offer bundles in addition to the textbook and digital offerings? If so, will vendors have an opportunity to offer bundling options to lower costs and align to the district's needs after the RFP submission?

Answer: Please see the question and answer to number 2.

Sincerely,

Scott Bachtell

Scott Bachtell
Supervisor of Purchasing

cc: Paula Moore, Supervisor of ELL & World Languages

This Addendum is two (2) pages as well as the following updated attachment.

Attachment A - 2023-22 Price Proposal - Addendum 1