



**Exhibit 1**

**Additional Services**

		Advantage Landscape & Construction	Huntzberry Brothers	Jernigan's Environmental Services
<b>Pneumatic Boring (normally used for Fiber Optic cable)</b>		Cost per Foot	Cost per Foot	Cost per Foot
1	2 inch Diameter Bore	\$ 12.50	No Bid	No Bid
2	3 inch Diameter Bore	\$ 13.50	No Bid	No Bid
3	4 inch Diameter Bore	\$ 15.50	No Bid	No Bid

<b>Trenching (normally used for Fiber Optic cable)</b>		Cost per Foot	Cost per Foot	Cost per Foot
1	18 - 24 inch covered depth	\$ 9.00	No Bid	\$ 1.75
2	25 - 36 inch covered depth	\$ 15.00	No Bid	\$ 1.95

<b>Plowing (normally used for Fiber Optic cable)</b>		Cost per Foot	Cost per Foot	Cost per Foot
1	18 - 24 inch covered depth	No Bid	No Bid	No Bid

		Shades of Green Landscaping	Stephens Excavating	Tri State Fencing
<b>Pneumatic Boring (normally used for Fiber Optic cable)</b>		Cost per Foot	Cost per Foot	Cost per Foot
1	2 inch Diameter Bore	No Bid	\$ 20.00	No Bid
2	3 inch Diameter Bore	No Bid	\$ 22.00	No Bid
3	4 inch Diameter Bore	No Bid	\$ 24.00	No Bid

<b>Trenching (normally used for Fiber Optic cable)</b>		Cost per Foot	Cost per Foot	Cost per Foot
1	18 - 24 inch covered depth	\$ 4.50	\$ 9.00	No Bid
2	25 - 36 inch covered depth	\$ 6.50	\$ 14.00	No Bid

<b>Plowing (normally used for Fiber Optic cable)</b>		Cost per Foot	Cost per Foot	Cost per Foot
1	18 - 24 inch covered depth	No Bid	\$ 5.00	No Bid

		Advantage Landscape & Construction		Huntzberry Brothers		Jernigan's Environmental Services	
<b>Labor Hourly Rates</b>		Regular Hourly Rate	Non Standard or Emergency Hourly Rate	Regular Hourly Rate	Non Standard or Emergency Hourly Rate	Regular Hourly Rate	Non Standard or Emergency Hourly Rate
1	Foreman	\$ 60.00	\$ 75.00	\$ 75.00	\$ 100.00	\$ 55.00	\$ 110.00
2	General Labor	\$ 42.00	\$ 60.00	\$ 50.00	\$ 75.00	\$ 42.00	\$ 85.00

		Shades of Green Landscaping		Stephens Excavating		Tri State Fencing	
<b>Labor Hourly Rates</b>		Regular Hourly Rate	Non Standard or Emergency Hourly Rate	Regular Hourly Rate	Non Standard or Emergency Hourly Rate	Regular Hourly Rate	Non Standard or Emergency Hourly Rate
1	Foreman	\$ 56.00	\$ 68.00	\$ 40.00	\$ 60.00	No Bid	No Bid
2	General Labor	\$ 42.00	\$ 54.00	\$ 30.50	\$ 45.75	No Bid	No Bid

**Exhibit 1**

			Advantage Landscape & Construction	Huntzberry Brothers	Jernigan's Environmental Services
Materials	Price (Delivered)	Unit of Measure (Delivered)	Price (Delivered)	Price (Delivered)	Price (Delivered)
1	Class I rip rap - delivered to site in place	Per Ton	\$ 20.00	\$ 75.00	\$ 35.00
2	Class II rip rap - delivered to site in place	Per Ton	\$ 20.00	\$ 100.00	\$ 35.00
3	Maryland #7 clean stone - delivered to site in place	Per Ton	\$ 17.70	\$ 30.00	\$ 15.00
4	Stone #2 - delivered to site	Per Ton	\$ 16.95	\$ 30.00	\$ 15.00
5	Stone, CR6 - delivered to site	Per Ton	\$ 15.00	\$ 25.00	\$ 15.00
6	Grass seed, 5lbs. Per 1000 sq. ft., Tall Fescue (Maryland Certified Seed)	Per Pound	\$ 16.50	\$ 20.00	\$ 6.00
7	Straw Mulch	Per 100 square feet	\$ 12.00	\$ 5.00	\$ 5.55
8	Screened top soil	Per Ton	\$ 25.00	\$ 30.00	\$ 25.00
9	Percent mark-up on other materials not listed	Percent	15%	25%	18%

			Shades of Green Landscaping	Stephens Excavating	Tri State Fencing
Materials	Price (Delivered)	Unit of Measure (Delivered)	Price (Delivered)	Price (Delivered)	Price (Delivered)
1	Class I rip rap - delivered to site in place	Per Ton	\$ 33.00	\$ 26.42	No Bid
2	Class II rip rap - delivered to site in place	Per Ton	\$ 33.00	\$ 26.42	No Bid
3	Maryland #7 clean stone - delivered to site in place	Per Ton	\$ 28.00	\$ 22.89	No Bid
4	Stone #2 - delivered to site	Per Ton	\$ 27.00	\$ 22.03	No Bid
5	Stone, CR6 - delivered to site	Per Ton	\$ 16.00	\$ 19.42	No Bid
6	Grass seed, 5lbs. Per 1000 sq. ft., Tall Fescue (Maryland Certified Seed)	Per Pound	\$ 5.00	\$ 1.85	No Bid
7	Straw Mulch	Per 100 square feet	\$ 12.00	\$ 5.00	No Bid
8	Screened top soil	Per Ton	\$ 75.00	\$ 25.00	No Bid
9	Percent mark-up on other materials not listed	Percent	32%	15%	No Bid

Disposal of Debris, Rock or Excess Soil			Advantage Landscape & Construction	Huntzberry Brothers	Jernigan's Environmental Services
		Unit of Measure			
1	Tip Fee	Each	\$ -	\$ 100.00	\$ 75.00
2	Disposal Rate per ton	Per Ton	\$ 77.00	\$ 40.00	\$ 15.00
3	Contractor disposable per yard	Per Cubic Yard	\$ 20.00	\$ 80.00	\$ 15.00
4	Rock Removal	Per Cubic Yard	\$ 25.00	\$ 250.00	\$ 300.00

Disposal of Debris, Rock or Excess Soil			Shades of Green Landscaping	Stephens Excavating	Tri State Fencing
		Unit of Measure			
1	Tip Fee	Each	\$ 100.00	\$ 90.75	No Bid
2	Disposal Rate per ton	Per Ton	\$ 20.00	\$ 90.75	No Bid
3	Contractor disposable per yard	Per Cubic Yard	\$ 30.00	\$ 15.00	No Bid
4	Rock Removal	Per Cubic Yard	\$ 40.00	\$ 180.00	No Bid

**Exhibit 1**

			Advantage Landscape & Construction	Huntzberry Brothers	Jernigan's Environmental Services
Accessories	Type	Reference Model	Hourly Rate	Hourly Rate	Hourly Rate
1	Vibratory Plate Compactor	Caterpillar CVP110	\$ 95.00		\$ 51.00
2	Skid Steer Attachments:				
a	Broom		\$ 75.00	\$ 30.00	\$ 15.00
b	Blade		\$ 75.00		\$ 10.00
c	Brush Cutter		\$ 85.00		\$ 20.00
d	Compactor		\$ 85.00		\$ 15.00
e	Hammer		\$ 87.00	\$ 50.00	\$ 65.00
f	Rake		\$ 75.00	\$ 30.00	\$ 20.00
g	Snow Blower		\$ 75.00		\$ 160.00
h	Snow Plow		\$ 75.00		\$ 20.00
i	Snow Push		\$ 80.00		\$ 20.00
j	Stump Grinder		\$ 90.00		\$ 85.00
k	Trencher		\$ 80.00	\$ 30.00	\$ 20.00

			Shades of Green Landscaping	Stephens Excavating	Tri State Fencing
Accessories	Type	Reference Model	Hourly Rate	Hourly Rate	Hourly Rate
1	Vibratory Plate Compactor	Caterpillar CVP110			
2	Skid Steer Attachments:				
a	Broom		\$ 28.00	\$ 17.00	
b	Blade		\$ 28.00		
c	Brush Cutter		\$ 42.00		
d	Compactor				
e	Hammer				
f	Rake				
g	Snow Blower		\$ 36.00	\$ 20.00	
h	Snow Plow		\$ 36.00		
i	Snow Push		\$ 52.00	\$ 35.00	\$ 90.00
j	Stump Grinder				
k	Trencher		\$ 36.00		