

Bid No. 2015-45, Lease a Color, Digital Production Printing Press
Bid Tabulation

Description	Unit	Ameritel Communications Corp.	Canon Solutions America, Inc.	Centric Business Systems	Phillips Office Solutions	Ricoh USA	Word Processing Services, Inc.	Xerox Corp.
		Frederick, MD	Melville, NY	Hagerstown, MD	Middletown, PA	Owings Mills, MD	Hagerstown, MD	Norwalk, CT
Base Bid- Lease with Fair Market Value Buyout; 1,200,000 color and 40,000 black and white impressions annually.	Cost/Copy Color	\$ 0.042	\$ 0.0452	\$ 0.0390	\$ 0.0390	\$ 0.0390	\$ 0.0225	\$ 0.039
	Cost/Copy B+W	\$ 0.0098	Included	\$ 0.0060	\$ 0.0140	\$ 0.0060	\$ 0.0075	\$ 0.006
	Rated	500,000/mo.	500,000/mo.	580,000	750,000	80 PPM	80	75 PPM
	Copies Color	1,200,000	unlimited	1,200,000	1,200,000	1,200,000	1,200,000	1,200,000
	Copies B+W	40,000	unlimited	40,000	40,000	40,000	40,000	0
	Overage Color	\$ 0.0420	N/A	\$ 0.039	\$ 0.039	\$ 0.039	\$ 0.0225	\$ 0.039
	Overage B+W	\$ 0.0098	N/A	\$ 0.006	\$ 0.014	\$ 0.006	\$ 0.0075	\$ 0.006
	Principal and Interest for 5 Year Term	\$ 5,418.27	\$ 280,439.95	\$ 288,949.87	\$ 6,793.45	\$ 4,970.46	\$ 241,897.00	\$ 5,324.40
	Annual Payment	\$ 65,091.24	\$ 56,087.99	\$ 57,789.97	\$ 81,521.40	\$ 59,645.52	\$ 47,416.00	\$ 63,892.80
	Interest Rate (Included)	0.00%	5.659%	7.33%	NB	11.80%	2.03%	Not Disclosed
Base Bid II- Lease with \$1.00 Buyout: 1,200,000 color and 40,000 black and white impressions annually.	Cost/Copy Color	\$ 0.042	\$ 0.0455	\$ 0.039	\$ 0.039	\$ 0.039	\$ 0.0225	No Bid
	Cost/Copy B+W	\$ 0.0098	Included	\$ 0.006	\$ 0.014	\$ 0.006	\$ 0.0075	No Bid
	Rated	500,000/mo.	500,000/mo.	580,000	750,000	80 PPM	80	No Bid
	Copies Color	1,200,000	unlimited	1,200,000	1,200,000	1,200,000	1,200,000	No Bid
	Copies B+W	40,000	unlimited	40,000	40,000	40,000	40,000	No Bid
	Overage Color	\$ 0.0420	N/A	\$ 0.0390	\$ 0.0390	\$ 0.039	\$ 0.0225	No Bid
	Overage B+W	\$ 0.0098	N/A	\$ 0.0060	\$ 0.0140	\$ 0.006	\$ 0.0075	No Bid
	Principal and Interest for 5 Year Term	\$ 5,730.65	\$ 282,062.05	\$ 287,167.01	\$ 6,469.50	\$ 5,050.45	\$ 252,761.00	No Bid
	Annual Payment	\$ 68,767.85	\$ 56,412.41	\$ 57,433.40	\$ 77,634.00	\$ 60,605.40	\$ 49,533.00	No Bid
	Interest Rate (Included)	9.70%	4.789%	3.67%	NB	14.81%	2.27%	No Bid
Model	Cannon ImagePRESS C800	Canon image Press C800	Ricoh Pro C7110X	Konica Minolta C1085	Ricoh Pro 7100 SX	Savin Proc 7100 SX-55	2015 Xerox J75 Color Press	
Finance Company	Canon Financial Services, Inc.	N/A	US Bank	N/A	Ricoh Financial Services	N/A	N/A	
Cost of Maintenance	\$ 4,232.66	NB	\$235,500	\$ 3,946.66	\$ 3,920 /Month	\$30,000/year	\$4,431/Mo.	
3 Addenda	√	√	√	√	√	√	√	
Affidavit	√	√	√	√	√	√	√	

